

# REIF

REAL ESTATE  
INVESTMENT  
FINANCE

## PROPERTY & INVESTMENT SPECIALIST

**Title:** Property & Investment Specialist job role

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*Highly motivated In-Home Property Specialists with an internal drive for helping people!*

**We provide the following support**

- Contract role with uncapped commissions
- Work with a dynamic & high performing award winning team
- In-house finance team to assist all leads
- In-house Property Acquisitions to assist with finding clients the right solutions
- In-house Contracts Administration support for all clients
- In-house Post care support and follow up for all clients
- A strong panel of construction companies/ builder

**About Us**

[www.reif.com.au](http://www.reif.com.au)

Real Estate Investment Finance is a national finance and property group helping others achieve the dream of owning and building wealth through property.

We consist of a specialised team nationally who assist clients from First Homeowners to Savvy Investors.

We specialise in refinances, purchases, construction, SMSF, and everything in between within the residential market and we support all clients in the property purchase and investment space from start to finish and beyond!

We have a multi-national client base, access to off the plan and new construction nationally through our strong base of builders, and work with a panel of over 35 lenders.

**About the role**

We are seeking highly motivated & experienced In-Home Property Specialists who are familiar with the model.

The role is contract based with uncapped commissions with your availability required for the following times:

*5 plus appointments per week*

*(Evenings and Saturdays)*

**About you**

- You have an impeccable presentation and a customer-centric mannerism
- You are highly energetic, self-motivated and have strong attention to detail
- Your verbal and written communication skills are excellent
- You are driven to exceed sales targets
- 3+ years of experience as an in-home sales consultant
- Have an understanding of Self-Managed Super Funds (SMSF)
- Can complete Property Investment Analysis (PIA)
- You have a burning desire to be successful and well paid for your efforts
- You have a solid understanding of building terms and general property knowledge
- Familiarity with site plans, floor plans, designs and façade options
- You have resilience and tenacity
- You are authentic, genuine and have real ability to connect and communicate with people
- You are strong in follow up
- You have an ability to work autonomously and as a part of a team
- You have an ABN or ability to obtain one as this is a contracted role
- You have a valid driver's license and reliable vehicle

Our current team are earning \$200k to \$500k plus per annum.

***For a career with unlimited potential, send your resume along to [recruitment@reif.com.au](mailto:recruitment@reif.com.au) or apply now via Seek***

*All successful candidates will be contacted for interviews.*